



Toys and Games in Australia

May 2024

Table of Contents

[Toys and Games in Australia](#)

EXECUTIVE SUMMARY

Toys and games in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

What next for toys and games?

MARKET DATA

Table 1 - Sales of Toys and Games by Category: Value 2018-2023

Table 2 - Sales of Toys and Games by Category: % Value Growth 2018-2023

Table 3 - NBO Company Shares of Toys and Games: % Value 2019-2023

Table 4 - LBN Brand Shares of Toys and Games: % Value 2020-2023

Table 5 - Distribution of Toys and Games by Format: % Value 2018-2023

Table 6 - Forecast Sales of Toys and Games by Category: Value 2023-2028

Table 7 - Forecast Sales of Toys and Games by Category: % Value Growth 2023-2028

DISCLAIMER

SOURCES

Summary 1 - Research Sources

[Traditional Toys and Games in Australia](#)

KEY DATA FINDINGS

2023 DEVELOPMENTS

High inflation and interest rates translate to double-digit declines for traditional toys and games in Australia

Mattel makes gains through new films and related content

Hypermarkets remains the go-to distribution channel despite pandemic shift online

PROSPECTS AND OPPORTUNITIES

Full sales recovery unlikely over forecast period due to severity of 2023's declines

Diversity and inclusion are important factors when purchasing toys

Kidults to remain the biggest growth driver in the category

CATEGORY DATA

Table 8 - Sales of Traditional Toys and Games by Category: Value 2018-2023

Table 9 - Sales of Traditional Toys and Games by Category: % Value Growth 2018-2023

Table 10 - Sales of Traditional Toys and Games by Licensed vs Non-Licensed: % Value 2018-2023

Table 11 - NBO Company Shares of Traditional Toys and Games: % Value 2019-2023

Table 12 - LBN Brand Shares of Traditional Toys and Games: % Value 2020-2023

Table 13 - Distribution of Traditional Toys and Games by Format: % Value 2018-2023

Table 14 - Forecast Sales of Traditional Toys and Games by Category: Value 2023-2028

Table 15 - Forecast Sales of Traditional Toys and Games by Category: % Value Growth 2023-2028

Table 16 - Forecast Sales of Traditional Toys and Games by Licensed vs Non-Licensed: % Value 2023-2028

[Video Games in Australia](#)

KEY DATA FINDINGS

2023 DEVELOPMENTS

Video games continues to thrive amid inflationary concerns

Microsoft capitalises on consumers' openness to subscriptions

Growth of esports remains slow in 2023

PROSPECTS AND OPPORTUNITIES

Video games software is expected to continue expanding

Nintendo to gain advantage over Sony and Microsoft through its new console

Metaverse set to elevate video games to another level

CATEGORY DATA

Table 17 - Sales of Video Games by Category: Value 2018-2023

Table 18 - Sales of Video Games by Category: % Value Growth 2018-2023

Table 19 - NBO Company Shares of Video Games: % Value 2019-2023

Table 20 - LBN Brand Shares of Video Games: % Value 2020-2023

Table 21 - NBO Company Shares of Video Games Hardware: % Value 2019-2023

Table 22 - LBN Brand Shares of Video Games Hardware: % Value 2020-2023

Table 23 - NBO Company Shares of Video Games Software: % Value 2019-2023

Table 24 - Distribution of Video Games by Format: % Value 2018-2023

Table 25 - Distribution of Video Games Hardware by Format: % Value 2018-2023

Table 26 - Distribution of Video Games Software by Format: % Value 2018-2023

Table 27 - Distribution of Video Games Software (Physical) by Format: % Value 2018-2023

Table 28 - Distribution of Video Games Software (Digital) by Format: % Value 2018-2023

Table 29 - Forecast Sales of Video Games by Category: Value 2023-2028

Table 30 - Forecast Sales of Video Games by Category: % Value Growth 2023-2028

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- **Strategy Briefings:** Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- **Company Profiles:** Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- **Country Reports:** For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/toys-and-games-in-australia/report.