



Bleach in Nigeria

February 2024

Table of Contents

KEY DATA FINDINGS

2023 DEVELOPMENTS

The essential, multi-purpose nature of bleach drives strong retail value and volume growth

Competition from other home care products rises among higher-income consumers

Hypo retains its lead with over half of the competitive landscape share

PROSPECTS AND OPPORTUNITIES

Ongoing retail volume and value growth driven by the multi-purpose qualities of bleach

Hypo and Jik focus on innovation and price points to gain share

Economic recovery and the boost in e-commerce sales drives growth in bleach

CATEGORY DATA

Table 1 - Sales of Bleach: Value 2018-2023

Table 2 - Sales of Bleach: % Value Growth 2018-2023

Table 3 - NBO Company Shares of Bleach: % Value 2019-2023

Table 4 - LBN Brand Shares of Bleach: % Value 2020-2023

Table 5 - Forecast Sales of Bleach: Value 2023-2028

Table 6 - Forecast Sales of Bleach: % Value Growth 2023-2028

Home Care in Nigeria - Industry Overview

EXECUTIVE SUMMARY

Home care in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

What next for home care?

MARKET INDICATORS

Table 7 - Households 2018-2023

MARKET DATA

Table 8 - Sales of Home Care by Category: Value 2018-2023

Table 9 - Sales of Home Care by Category: % Value Growth 2018-2023

Table 10 - NBO Company Shares of Home Care: % Value 2019-2023

Table 11 - LBN Brand Shares of Home Care: % Value 2020-2023

Table 12 - Distribution of Home Care by Format: % Value 2018-2023

Table 13 - Distribution of Home Care by Format and Category: % Value 2023

Table 14 - Forecast Sales of Home Care by Category: Value 2023-2028

Table 15 - Forecast Sales of Home Care by Category: % Value Growth 2023-2028

DISCLAIMER

SOURCES

Summary 1 - Research Sources

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- **Strategy Briefings:** Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- **Company Profiles:** Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- **Country Reports:** For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/bleach-in-nigeria/report.