



Men's Grooming in Costa Rica

April 2024

Table of Contents

Men's Grooming in Costa Rica - Category analysis

KEY DATA FINDINGS

2023 DEVELOPMENTS

Men's grooming products with multiple functions continue to perform positively
Purchasing decisions increasingly influenced by advice from barbers
Bundling promotions remain highly effective due to strong brand loyalty among men

PROSPECTS AND OPPORTUNITIES

Rising image-consciousness among men will continue to support robust growth
Convenience set to remain a key selling point
Products claiming to reduce hair loss expected to make gains in men's hair care

CATEGORY DATA

Table 1 - Sales of Men's Grooming by Category: Value 2018-2023
Table 2 - Sales of Men's Grooming by Category: % Value Growth 2018-2023
Table 3 - Sales of Men's Razors and Blades by Type: % Value Breakdown 2020-2023
Table 4 - Sales of Men's Skin Care by Type: % Value Breakdown 2020-2023
Table 5 - NBO Company Shares of Men's Grooming: % Value 2019-2023
Table 6 - LBN Brand Shares of Men's Grooming: % Value 2020-2023
Table 7 - LBN Brand Shares of Men's Razors and Blades: % Value 2020-2023
Table 8 - Forecast Sales of Men's Grooming by Category: Value 2023-2028
Table 9 - Forecast Sales of Men's Grooming by Category: % Value Growth 2023-2028

Beauty and Personal Care in Costa Rica - Industry Overview

EXECUTIVE SUMMARY

Beauty and personal care in 2023: The big picture
2023 key trends
Competitive landscape
Retailing developments
What next for beauty and personal care?

MARKET DATA

Table 10 - Sales of Beauty and Personal Care by Category: Value 2018-2023
Table 11 - Sales of Beauty and Personal Care by Category: % Value Growth 2018-2023
Table 12 - GBO Company Shares of Beauty and Personal Care: % Value 2019-2023
Table 13 - NBO Company Shares of Beauty and Personal Care: % Value 2019-2023
Table 14 - LBN Brand Shares of Beauty and Personal Care: % Value 2020-2023
Table 15 - Penetration of Private Label in Beauty and Personal Care by Category: % Value 2018-2023
Table 16 - Distribution of Beauty and Personal Care by Format: % Value 2018-2023
Table 17 - Distribution of Beauty and Personal Care by Format and Category: % Value 2023
Table 18 - Forecast Sales of Beauty and Personal Care by Category: Value 2023-2028
Table 19 - Forecast Sales of Beauty and Personal Care by Category: % Value Growth 2023-2028

DISCLAIMER

SOURCES

Summary 1 - Research Sources

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research

spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- **Strategy Briefings:** Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- **Company Profiles:** Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- **Country Reports:** For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/mens-grooming-in-costa-rica/report.