



# Away-From-Home Tissue and Hygiene in Bulgaria

March 2024

Table of Contents

## KEY DATA FINDINGS

### 2023 DEVELOPMENTS

AFH tissue and hygiene is still to recover to pre-pandemic levels

Companies look to cut down on AFH tissue and hygiene costs even though hygiene requirements are higher

AFH toilet paper is still to return to pre-pandemic levels

### PROSPECTS AND OPPORTUNITIES

AFH tissue is to witness period of positive growth

Service and shared working spaces to generate sales in AFH tissue and hygiene

Hospitality and tourism developments offer growth potential in AFH tissue and hygiene

### CATEGORY DATA

Table 1 - Sales of Away-From-Home Tissue and Hygiene by Category: Value 2018-2023

Table 2 - Sales of Away-From-Home Tissue and Hygiene by Category: % Value Growth 2018-2023

Table 3 - Sales of Away-From-Home Paper Towels by Type: % Value 2018-2023

Table 4 - Distribution of Away-From-Home Tissue and Hygiene by Format: % Value 2018-2023

Table 5 - Distribution of Away-From-Home Tissue and Hygiene by Format and Category: % Value 2023

Table 6 - Forecast Sales of Away-From-Home Tissue and Hygiene by Category: Value 2023-2028

Table 7 - Forecast Sales of Away-From-Home Tissue and Hygiene by Category: % Value Growth 2023-2028

## Tissue and Hygiene in Bulgaria - Industry Overview

### EXECUTIVE SUMMARY

Tissue and hygiene in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

What next for tissue and hygiene?

### MARKET INDICATORS

Table 8 - Birth Rates 2018-2023

Table 9 - Infant Population 2018-2023

Table 10 - Female Population by Age 2018-2023

Table 11 - Total Population by Age 2018-2023

Table 12 - Households 2018-2023

Table 13 - Forecast Infant Population 2023-2028

Table 14 - Forecast Female Population by Age 2023-2028

Table 15 - Forecast Total Population by Age 2023-2028

Table 16 - Forecast Households 2023-2028

### MARKET DATA

Table 17 - Retail Sales of Tissue and Hygiene by Category: Value 2018-2023

Table 18 - Retail Sales of Tissue and Hygiene by Category: % Value Growth 2018-2023

Table 19 - NBO Company Shares of Retail Tissue and Hygiene: % Value 2019-2023

Table 20 - LBN Brand Shares of Retail Tissue and Hygiene: % Value 2020-2023

Table 21 - Penetration of Private Label in Retail Tissue and Hygiene by Category: % Value 2018-2023

Table 22 - Distribution of Retail Tissue and Hygiene by Format: % Value 2018-2023

Table 23 - Distribution of Retail Tissue and Hygiene by Format and Category: % Value 2023

Table 24 - Forecast Retail Sales of Tissue and Hygiene by Category: Value 2023-2028

Table 25 - Forecast Retail Sales of Tissue and Hygiene by Category: % Value Growth 2023-2028

## DISCLAIMER

## SOURCES

Summary 1 - Research Sources

### About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- **Strategy Briefings:** Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- **Company Profiles:** Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- **Country Reports:** For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link [www.euromonitor.com/away-from-home-tissue-and-hygiene-in-bulgaria/report](http://www.euromonitor.com/away-from-home-tissue-and-hygiene-in-bulgaria/report).