

# Premium Beauty and Personal Care in Brazil

July 2024

**Table of Contents** 

## Premium Beauty and Personal Care in Brazil - Category analysis

## **KEY DATA FINDINGS**

#### 2023 DEVELOPMENTS

Premium segment sees double-digit growth, but slows compared with previous years; "dupes" limit growth in fragrances, while the heat boosts sun protection

Colour cosmetics regains momentum, while skin care continues to hold its place as a promising category in Brazil

Key drivers of growth in retail e-commerce in the premium segment in Brazil are free shipping, expanded consumer base, and easy repurchasing

#### PROSPECTS AND OPPORTUNITIES

Growth of premium beauty and personal care potentially influenced by climate change and macroeconomic indicators

Proven efficacy and benefits are poised to become pivotal factors driving the future success of premium beauty and personal care in Brazil

Rising retail channels: The growing role of pharmacies and shopping centres in premium skin care in Brazil

## **CATEGORY DATA**

- Table 1 Sales of Premium Beauty and Personal Care by Category: Value 2018-2023
- Table 2 Sales of Premium Beauty and Personal Care by Category: % Value Growth 2018-2023
- Table 3 NBO Company Shares of Premium Beauty and Personal Care: % Value 2019-2023
- Table 4 LBN Brand Shares of Premium Beauty and Personal Care: % Value 2020-2023
- Table 5 Forecast Sales of Premium Beauty and Personal Care by Category: Value 2023-2028
- Table 6 Forecast Sales of Premium Beauty and Personal Care by Category: % Value Growth 2023-2028

# Beauty and Personal Care in Brazil - Industry Overview

## **EXECUTIVE SUMMARY**

Beauty and personal care in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

What next for beauty and personal care?

# MARKET DATA

- Table 7 Sales of Beauty and Personal Care by Category: Value 2018-2023
- Table 8 Sales of Beauty and Personal Care by Category: % Value Growth 2018-2023
- Table 9 GBO Company Shares of Beauty and Personal Care: % Value 2019-2023
- Table 10 NBO Company Shares of Beauty and Personal Care: % Value 2019-2023
- Table 11 LBN Brand Shares of Beauty and Personal Care: % Value 2020-2023
- Table 12 Penetration of Private Label in Beauty and Personal Care by Category: % Value 2018-2023
- Table 13 Distribution of Beauty and Personal Care by Format: % Value 2018-2023
- Table 14 Distribution of Beauty and Personal Care by Format and Category: % Value 2023
- Table 15 Forecast Sales of Beauty and Personal Care by Category: Value 2023-2028
- Table 16 Forecast Sales of Beauty and Personal Care by Category: % Value Growth 2023-2028

## DISCLAIMER

# SOURCES

Summary 1 - Research Sources

# About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/premium-beauty-and-personal-care-in-brazil/report.